



## Defense Primer: Active Duty Enlisted Retention

### Retention

The term *retention* refers to the rate at which military personnel voluntarily choose to stay in the military after their obligated term of service has ended (as determined by their enlistment contract). Imbalances in the retention rate can cause problems within the military personnel system. A common retention concern is that too few people will stay in, thereby creating a shortage of experienced leaders, decreasing military efficiency, and lowering job satisfaction. This was a particular concern from 2004 to 2009, as the stress of major combat deployments to Iraq and Afghanistan raised concerns about the willingness of military personnel to continue serving. The opposite concern may also occur at times, particularly during force drawdowns: that too many people will stay in, thereby decreasing promotion opportunities and possibly requiring involuntarily separations to prevent the organization from becoming “top heavy” with middle- and upper-level leaders or to comply with end-strength limitations. Each of these imbalances can also have a negative impact on recruiting by making the military a less-attractive career option.

### Congressional Role

The Constitution provides Congress with broad powers over the Armed Forces, including the power “To raise and support Armies” and “To provide and maintain a Navy.” In the exercise of this authority, Congress has historically shown great interest in maintaining military retention rates sufficient to sustain a fully manned and capable military workforce. Through its oversight powers, Congress monitors the performance of the Executive Branch in managing the size and quality of the military workforce.

Congress influences retention rates in a variety of ways, including authorizing and funding

- overall compensation levels, particularly in light of their competitiveness with private-sector compensation;
- quality-of-life initiatives that enhance servicemember and family member satisfaction with a military career;
- retention programs that provide for dedicated career counselors; and
- retention incentives, such as reenlistment bonuses.

More broadly, congressionally established personnel end-strength levels can influence each Service’s retention goals. For example, if Congress were to substantially increase the end-strength for a Service, that Service will generally require a greater number of new recruits, higher rates of retention among current servicemembers, or some combination of the two. Congress also establishes criteria that affect eligibility for continued service, such as

disability separation and retirement (Title 10, U.S. Code, Chapter 61) and punitive discharge for criminal activity (Title 10, U.S. Code, Chapter 45).

### Retention Goals and Results

**Table 1** lists active duty enlisted retention goals and results for FY2017-FY2019. The data are broken out by Service and *retention zones*, which are established by each Service to reflect important phases in the military career lifecycle. For example, a soldier coming to the end of his or her first enlistment after serving for four years in the Army would be in the Army’s *Initial Term* retention zone; a similarly situated sailor would fall into the Navy’s *Zone A* retention zone.

The Service retention zones listed in **Table 1** are defined as follows:

#### Army Retention Zones

- Initial Term: serving in first enlistment, regardless of length
- Mid-career: second or subsequent enlistment with less than 10 years of service
- Career: second or subsequent enlistment with 10 or more years of service

#### Navy Retention Zones

- Zone A: up to six years of service
- Zone B: 6 years of service to under 10 years of service
- Zone C: 10 years of service to under 14 years of service

#### Marine Corps Retention Zones

- First term: serving in first enlistment
- Subsequent: second or subsequent enlistment, with less than 18 years of service

#### Air Force Retention Zones

- Zone A: 17 months to under 6 years of service
- Zone B: 6 years of service to under 10 years of service
- Zone C: 10 years of service to under 14 years of service

Congressional interest in retention typically increases when a Service fails to meet its goal for one or more retention zones by about 10% or more, and particularly if the shortfall continues over several years. Additionally, even if a Service is meeting its goals by retention zones, Congress

may nonetheless focus on retention shortfalls within specific occupational specialties (for example, health care professions or special operations).

The perceived cause of any such shortfalls is often of interest to Congress as well. For example, was the shortfall related to congressionally directed end-strength increases,

which necessitated higher retention goals? Was it due to more attractive compensation packages in the private-sector? Was it due to decreased job satisfaction? The perceived cause can affect interpretations of the shortfalls' significance and the options for remedying them.

**Table I. Retention Goals and Results**  
Active Component Enlisted Personnel, FY2017-FY2019

Service/ Retention Category	FY2017			FY2018			FY2019		
	Goal	Achieved	Percent of Goal	Goal	Achieved	Percent of Goal	Goal	Achieved	Percent of Goal
<b>Army</b>									
Initial	22,881	22,035	96%	20,318	21,295	105%	20,253	20,525	101%
Mid-Career	23,440	23,149	99%	21,412	22,389	105%	19,430	19,702	101%
Career	13,879	12,983	94%	11,220	12,197	109%	10,833	11,105	103%
<b>Navy*</b>									
Zone A	14,367	14,417	100%	14,360	16,998	118%	18,798	20,978	112%
Zone B	7,155	8,297	116%	7,708	9,732	126%	8,065	9,121	113%
Zone C	3,989	5,696	143%	6,905	6,908	100%	4,888	5,834	119%
<b>Marine Corps</b>									
First	6,378	6,131	96%	5,087	5,064	99%	5,584	5,498	98%
Subsequent	7,090	6,785	96%	5,513	6,121	111%	6,209	6,124	99%
<b>Air Force*</b>									
Zone A	13,775	17,261	125%	16,330	18,693	115%	16,330	21,233	130%
Zone B	10,683	9,983	93%	8,823	10,437	118%	8,823	11,820	134%
Zone C	7,818	8,317	106%	6,997	8,160	117%	6,997	9,008	129%

Source: Department of Defense.

Note: \*The Navy and Air Force also have a Zone D and Zone E, which are not displayed above. Navy Zone D is 14 to 20 years of service, and Zone E is more than 20 years of service. Air Force Zone D is 14 years to under 18 year of service and Zone E is 18 years to under 20 years of service.

**Relevant Statutes**

Title 10 U.S. Code, Chapter 31  
Title 10 U.S. Code, Section 115

DOD Instruction 1304.29, Administration of Enlistment Bonuses, Accession Bonuses for New Officers in Critical Skills, Selective Reenlistment Bonuses, and Critical Skills Retention Bonuses for Active Members

**Other Resources**

DOD Instruction 1332.45, Retention Determinations for Non-Deployable Service Members  
DOD Instruction 1308.3, DOD Physical Fitness and Body Fat Programs Procedures

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